



THE CARLISLE GROUP  
An Executive Search & Recruitment Firm

## Bert F. Wendeln President/CEO

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As President/CEO of The Carlisle Group (TCG) for more than two decades, Bert Wendeln has guided the company to the very pinnacle of the search & recruitment industry. As a hands-on leader well known for his keen ability to listen, question and consult, Bert has been retained to conduct searches for a variety of companies/industries on a global scale.

Serving clients within a broad range of ownership structures (**Privately Held, Publicly Traded, Private-Equity, Start-ups**) and with varied tax structures (**For Profit, Nonprofit, ESOP's, Mutuals**) Bert has an unique continuum of experience and insights to draw upon on behalf of his clients.

TCG's industry specializations include: Construction, Food & Beverage Manufacturing, General Manufacturing, Grocery/Convenience Retail, Insurance (P&C/MGA), Nonprofit and Restaurant/Wholesale Food Service.

Under his leadership, TCG has earned an impeccable reputation for customer satisfaction (97%), countless awards and honors, and has become a **"Forbes Best"** executive search firm 4 years running.

### Bert's/TCG's Success Highlights

- + Generated over \$7.5M in personal sales to date
- + Subject matter expert in all areas of Executive Search and Recruitment
- + Certified EQ-i Assessor
- + Active leader and consultant within TCG's senior leadership team
- + TCG has over 4300 completed engagements
- + TCG has over 725 VP to C-Suite searches completed
- + Finalist for the Region's "Executive of the Year Award" in 2009
- + Shippensburg University – School of Business Board of Directors Member 1997-2010
- + Board Member - West Shore Chamber of Commerce
- + Committee Member - Cumberland Area Economic Development Corp. (CAEDC)

### Intelligent Services

- + Comprehensive Consulting
- + Market Research Services
- + Emotional Intelligence (EQ-i)
- + Predictive Performance Profiling
- + Skill Assessment
- + Background Screening Services
- + Internet Resource Services
- + Relocation Services

### Consulting Services

- + Outplacement
- + Compensation Research/Analysis
- + Market Research/Analysis
- + Organizational Design
- + Position Profile Creation
- + Succession Planning
- + Non-Compete Clauses
- + Effective Communication
- + Talent Acquisition Department Guidance

The Carlisle Group (TCG) possesses the unique ability to put our clients' needs first, offer choices, define workable processes and communicate honestly. This philosophy is reflected in every tool, strategy, and service we offer to ensure exceptional results!