



THE CARLISLE GROUP
An Executive Search & Recruitment Firm



Property & Casualty Insurance

Founded in 1996, The Carlisle Group's (TCG) **extensive portfolio of Insurance Clients includes: Property, Casualty, Surety, and Life organizations.** This diversity allows us to continually evolve and strengthen one of the most comprehensive candidate databases in the nation.

Our relentless commitment to **Continuous Improvement initiatives** consistently refines our well established recruitment processes - to ensure the integrity and effectiveness of each search we conduct.

TCG's **interconnected portfolio, unique 7-Step Recruiting Process, Intelligent Services and Global Partnerships** empower the Insurance Division to deliver a true 360 solution!

Specializations

- + Mutual Insurance Companies
- + Small, Regional and National Carriers
- + Agents/Brokers
- + Risk Management Organizations
- + Wholesalers/MGA/MGU
- + Third-Party Administrators

Positions Filled in the Insurance Division

Executive

President
Chief Claims Officer
Chief Financial Officer
Chief Information Officer
Chief Marketing Officer
Chief Operating Officer
Chief Underwriting Officer
General Counsel

Claims/Loss Control

VP of Claims
AVP Claims
Director of Claims
Claims Mgr.
Claims Supervisor
Claims Rep.
Litigation Specialist
Field Claims Rep./Adjuster

Underwriting/Product/Pricing

VP of Underwriting
VP of Product and Pricing
Dir. of Underwriting
Underwriting Mgr.
Production/Field Underwriter
Underwriter
Actuary
Product Manager

Sales/Marketing

SVP of Sales
RVP of Sales
VP & 2nd VP International Sales
Dir., RVP Marketing
Territory/National Sales Mgr.
Sales Mgr.
Account Mgr.
Account Rep.
Internal/External Wholesaler
Producer
Account Executive