



Tony Frey, CSM® Chief Sales Officer

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In business for over 27 years, The Carlisle Group (TCG) began as a manufacturing specialty search firm, but very quickly expanded its footprint. Today, the firm includes Nonprofit, General & Food Manufacturing, Grocery & Convenience Retail/Wholesale, Food Service, Restaurant, P&C Insurance/MGA, and Healthcare.

In addition to performing traditional executive search and recruitment services, TCG excels at putting together customized packages for each client, including consultation and industry research. With vast experience placing candidates from manager to C-suite in small, privately held companies to large public organizations, TCG offers both contract staffing and permanent placement.

Success Highlights

- + Currently oversees Sales, Business Development, Account Management, and Recruitment Processes for all divisions within TCG
- + Personally produced \$12+ million in revenue during his 24+ year career
- + Recognized as the #2 Account Executive of the Decade for MRI Worldwide
- + Ranked consistently in the top 1% of all Account Executives at MRI
- + 3-time Regional Account Executive of the Year
- + 6-time Top 10 MRI Account Executive
- + Traditionally 4:1 Candidate Placement Ratio
- + Active leader and consultant within TCG's senior leadership team
- + TCG has placed over 4,900 talented individuals, vertically and horizontally across organizations. Of those placed, over 875 have been executive-level placements.

Intelligent Services

- + Comprehensive Consulting
- + Market Research Services
- + Emotional Intelligence (EQ-i)
- + Predictive Performance Profiling
- + Skill Assessment
- + Background Screening Services
- + Internet Resource Services
- + Relocation Services

Consulting Services

- + Outplacement
- + Compensation Research/Analysis
- + Market Research/Analysis
- + Organizational Design
- + Position Profile Creation
- + Succession Planning
- + Non-Compete Clauses
- + Effective Communication
- + Talent Acquisition Department Guidance

The Carlisle Group (TCG) possesses the unique ability to put our clients' needs first, offer choices, define workable processes and communicate honestly. This philosophy is reflected in every tool, strategy, and service we offer to ensure exceptional results!