



Ingredients, Flavors, & Consumer Goods

If you, your pet, or an animal can consume it, TCG can recruit for it!



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Overview

Our IF&CG team consists of industry experts. They provide in-depth industry insights so that their clients remain competitive in the market and can attract world-class talent. Utilizing a consultative approach to executive search, they help to identify challenges and trends, while offering unique solutions. By reinforcing their client's brand, they create a candidate experience that is second to none.

As a nine-time MRI Network Pacesetter Award & Rainmaker Winner, Kaitlyn and her team rank in the top 1% of their peers. As a recognized leader in the recruitment profession, Kaitlyn holds a CSAM designation. A CSAM is committed to demonstrating the highest ethical standards, to pursuing continuous professional development, and to delivering quality customer service.

- + Proven success in delivering results across all functional departments and vertically within both corporate and plant environments.
- + Traditionally, qualified candidates submitted in 3-4 weeks; with a 4:1 candidate to placement ratio.
- + 97% candidate retention ratio on all placed candidates.

Segments Served

- + **Ingredients & Flavors:** Value-add and commodity-based ingredients, sold B2B and B2C
- + **Food & Beverage Manufacturing:** Bakery, Beverage, Canned, Confectionery, Dairy, Frozen, Grain, and Meat
- + **Animal Health & Nutrition:** Feed, Feed Additives, Pet Food, Pet Treats, Supplements, and Veterinary Medicine
- + **Human Health & Nutrition:** Dietary Supplements, Functional Food & Beverage, and Infant Nutrition

Services & Consulting

- + Market Research Services
- + Emotional Intelligence (EQ-i)
- + Predictive Performance Profiling
- + Skill Assessment
- + Background Screening Services
- + Internet Resource Services
- + Relocation Services
- + Market Research/Analysis
- + Department Guidance



Positions Filled

Executive

CEO
COO
CFO
Divisional President

Finance & Admin

Finance VP
Finance Manager
Treasurer
Accounting Manager
Corporate Controller
Plant Controller
Cost Accountant
Plant Accountant
Credit Manager & Analyst
Senior Financial Analyst
Senior Internal Auditor
Customer Service Manager
Customer Service Director
Executive Assistant

IT & Software

IT Director
IT Manager
ERP Project Manager
Network Engineer
Software Engineer
Programmer

Quality, Food Safety & Regulatory

Quality VP
Quality Director
Quality Manager
Quality Systems Manager
Quality Supervisor
Quality Specialist
Auditor
Food Safety VP
Food Safety Director
Food Safety Manager
Food Safety Supervisor
Sanitation Manager
Sanitation Supervisor
Regulatory VP
Regulatory Director
Regulatory Manager
Regulatory Specialist

Commercial

Sales EVP / SVP
Sales VP
Sales Director
Account Director
Global Key Account Manager
Regional Key Account Manager
National Sales Manager
Regional Sales Manager
Sales Manager
Territory Manager
Sales Rep
Business Dev. Director
Business Dev. Manager
Distributor Sales Manager
Senior Account Manager
Account Manager
Technical Services Manager
Veterinarian
Nutritionist
Sales Agronomist
Marketing EVP / SVP
Marketing VP
Marketing Director
Marketing Manager
Marketing Analyst
Business Unit VP
Business Unit Director
Product Management VP
Product Management Dir
Product Manager
Senior Brand Manager
Brand Manager
Associate Brand Manager
Category Manager
eCommerce Director

HR & EHS

HR VP
HR Director
HR Manager
Recruiting Manager
HR Generalist
EHS Director
EHS Manager
Safety Manager

Engineering & Maintenance

Engineering VP
Engineering Director
Engineering Manager
Automation Manager
Process Manager
Project Manager
Automation Engineer
Chemical Engineer
Controls Engineer
Electrical Engineer
Environmental Engineer
Industrial Engineer
Manufacturing Engineer
Mechanical Engineer
Process Engineer
Project Engineer
R&D Engineer
Facilities VP
Facilities Director
Facilities Manager
Facilities Supervisor
Maintenance Director
Maintenance Manager
Maintenance Supervisor
Maintenance Engineer
Refrigeration Manager
Refrigeration Supervisor

R&D and Applications

R&D VP
R&D VP, Flavors
R&D Director
Discovery & Open Innovation Director
Platform Leader
Nutrition Director
Applications VP / Dir
Applications Manager
Product Development Mng
Lab Manager
Technical Manager
R&D Manager
Scientist (Principal, Senior, Associate)
Research Scientist
Sensory Scientist
Flavorist (various levels)
Nutritionist

Supply Chain

Supply Chain VP
Supply Chain Director
Supply Chain Manager
Supply Chain Supervisor
Supply Chain Analyst
Planning Director
Planning Manager
Master Scheduler
Production Planner
Demand Planner
Inventory Planner
Supply Planner
Procurement VP / Dir
Procurement Manager
Purchasing VP / Dir
Purchasing Manager
Sourcing VP / Dir
Sourcing Manager
Materials Director
Materials Manager
Commodities Manager
Buyer
Logistics VP
Logistics Director
Logistics Manager
Distribution VP
Distribution Director
Distribution Manager
Warehouse VP
Warehouse Director
Warehouse Manager
Warehouse Supervisor
Inventory Director
Inventory Manager

Operations

General Manager
Plant Manager
Manufacturing VP
Manufacturing Director
Manufacturing Manager
Manufacturing Supervisor
Operations VP
Operations Director
Operations Manager
Operations Supervisor
Production Manager
Production Supervisor