



THE CARLISLE GROUP  
An Executive Search & Recruitment Firm

# Wholesale MGA/MGU Property & Casualty Insurance

Founded in 1996, The Carlisle Group's (TCG) **extensive portfolio of Insurance Clients includes: Property, Casualty, Surety, and Life organizations.** This diversity allows us to continually evolve and strengthen one of the most comprehensive candidate databases in the nation.

Our relentless commitment to **Continuous Improvement initiatives** consistently refines our well established recruitment processes - to ensure the integrity and effectiveness of each search we conduct.

TCG's **interconnected portfolio, unique 7-Step Recruiting Process, Intelligent Services and Global Partnerships** empower the Insurance Division to deliver a true 360 solution!

## Specializations

- + MGAs/MGUs (small, regional, national)
- + Wholesale Brokers (small, regional, national)
- + Program Administrators
- + MGA/MGU Consulting Services
- + Insurance Program Development
- + Product Line Diversification

## Positions Filled in the Insurance Division

### Executive

President  
Chief Claims Officer  
Chief Executive Officer  
Chief Financial Officer  
Chief Information Officer  
Chief Marketing Officer  
Chief Operating Officer  
Chief Underwriting Officer  
General Counsel

### Claims/Loss Control

President of Claims  
VP of Claims  
AVP Claims  
Director of Claims  
Claims Mgr.  
Claims Supervisor  
Claims Rep.  
Litigation Specialist  
Field Claims Rep./Adjuster

### Underwriting/Program/Product

VP of Underwriting  
VP of Programs  
Dir. of Underwriting  
Underwriting Mgr.  
Production/Field Underwriter  
Underwriter  
Product Mgr.  
Regional/National Program Mgr.

### Sales/Marketing

SVP of Sales  
RVP of Sales  
Dir., RVP Marketing  
Territory/National Sales Mgr.  
Sales Mgr.  
Producer  
Account Executive  
Broker

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